



# ALTAIR

## LEVERAGE COMPUTATIONAL INTELLIGENCE TO TRANSFORM INNOVATION FOR A MORE CONNECTED, SAFE, AND SUSTAINABLE FUTURE.

Altair (Nasdaq: ALTR) is a global leader in computational intelligence. Our technologies are woven into the fabric of everyday life. Wherever you are, and whatever you are doing, Altair's solutions surround you – keeping you safer, more connected, and more productive. They can be found in big places and small – on highways, hospitals, and hockey rinks, in stadiums, skyscrapers, and subways, and in banks, bikes, and boats.

For nearly 40 years, Altair has helped companies make smarter decisions in an increasingly connected and complex world by saving costs, reducing waste, accelerating time-to-market, improving business performance, and evolving to a data-driven culture.

Altair is the only company that combines data science with rocket science, creating a world of convergence for our customers across all industry sectors, including automotive, aerospace & defense, banking, financial services, & insurance, energy, healthcare & life sciences, heavy equipment, trucks & rail, technology, and consumer electronics.

In solving our customers' toughest challenges and delivering unparalleled service, we are helping the innovators innovate, drive better decisions, and turn today's problems into tomorrow's opportunities.

### **Competitive Advantage: Broad Portfolio of Comprehensive Solutions**

The evolution toward a smart, connected everything is changing the world and Altair is leading this evolution. Our simulation- and AI-driven approach to innovation is powered by our broad portfolio of high-fidelity, physics-based solvers, best-in-class technology for optimization and HPC, and end-to-end platform for developing AI solutions.

## \$613M

FY23 REVENUE

## 3,000+

ENGINEERS, SCIENTISTS  
AND CREATIVE THINKERS

## 1985

FOUNDED AND  
HEADQUARTERED  
IN TROY, MI, USA

## 16,000+

CUSTOMERS GLOBALLY

## 79

OFFICES IN 28 COUNTRIES

## 150+

ALTAIR & PARTNER  
SOFTWARE PRODUCTS

We believe in democratizing our technologies to deliver more power to our customers through:

- A flexible, patented units-based licensing model, which lowers barriers to adoption and increases technology utilization
- Anytime, anywhere access to our products through Altair One, our cloud innovation gateway
- Seamless integration with third-party software applications at no incremental cost
- Our open architecture philosophy, which includes integrating with other software tools (including our competitors') and enabling customers to leverage the SAS language with modern languages like Python and open-source technologies

Our scientists, engineers, and creative thinkers are the brains behind some of the world's most revolutionary breakthroughs. Our 1,000+ strong software developers leverage the full weight of decades of commercial software development expertise, which is unmatched in the market.

Altair's revolutionary, patented, flexible licensing model revolutionized the way our customers use software by lowering barriers to adoption and creating broad engagement. We see ourselves as the Netflix of enterprise software, allowing shared and on-demand access to our offerings, along with partner products.

Our growing list of partnerships – with companies including AWS, Google, HPE, Intel, Microsoft, NVIDIA, and Oracle – and acquisitions of 50+ companies or strategic technologies give us a differentiated, open-architecture solution portfolio.

#### Our Solutions Include:



**Design & Simulation**

Our platform span numerous disciplines and can simulate structures, motion, fluids, thermal, electromagnetics, electronics, controls, and embedded systems. The offerings also provide AI solutions and true-to-life visualization and rendering.

The graphic features a 3D wireframe model of a mechanical part, possibly a turbine or engine component, with various colored lines and surfaces representing different simulation parameters like stress, temperature, or fluid flow.



**Data Analytics & AI**

This platform includes data preparation, data science, MLOps, orchestration, and visualization solutions that fuel engineering, scientific, and business breakthroughs. Our robust, AI-powered Internet of Things (IoT) solutions streamline smart product development.

The graphic shows a person's hands typing on a laptop keyboard, with a semi-transparent overlay of data points and lines, suggesting data analysis and AI applications.



**HPC & Cloud**

Our HPC platform maximizes the utilization of complex compute resources and streamlines the workflow management of compute-intensive tasks for applications including AI, modeling and simulation, and visualization.

The graphic displays a server rack with glowing blue lights and a semi-transparent overlay of code snippets, representing high-performance computing and cloud infrastructure.



**The Altair Partner Alliance (APA)**

The APA gives customers access to an extended range of third-party software solutions, all accessible via Altair Units at no additional cost. Extends users' simulation and design capabilities even further so you can create superior products faster.

The graphic shows a group of people in a meeting, looking at a laptop screen, with a semi-transparent overlay of a person's face, representing collaboration and the partner alliance.